

CITY OF CLEVELAND FINANCIAL REPORT

DECEMBER 2018 FINANCIALS

This report represents a general overview of financial operations through December 2018, which is the 3rd month of the fiscal year 2018-2019. Beginning balances are unaudited and subject to change until the City completes the FY 2018 audit. A presentation of this audit is scheduled for February 2019. Budgeted numbers remain unchanged from the adopted for FY 2018.

General Fund

	Prior YTD	Budget	Month	YTD
Total Revenues	\$1,710,823	\$7,178,362	\$734,790	\$1,648,103
Total Expenditures	\$1,385,092	\$7,276,086	\$572,806	\$1,621,193
Over/(Under)	\$325,731	(\$97,724)	\$161,985	\$26,909

1. Total Revenues are \$1,648,103 or 23.0% of budget or \$62,721 less than last year mainly due to insurance proceeds from Hurricane Harvey in the prior year. Operational Revenues total \$1,643,858 at 24.8% of budget and is \$65,546 less due to the same factor listed above.
2. Revenue highlights are noted below:
 - a. Total Property Tax collections are \$615,165 or 28.8% of budget, greater than last year by \$52,746. Current collections at \$589,071, are \$72,379 greater than last year; Delinquent Taxes at \$16,559, are less than last year by \$16,395.79; and Penalty & Interest at \$9,535, are \$3,237 less than last year. Payments of property taxes are due by January 31, and become delinquent on February 1. The budget incorporates a 94.65% collection rate.
 - b. Sales Tax through December is \$745,236 at 27.2% of the budget, and \$67,706 greater than last YTD. Total includes the transfer obligation due for the EDC obligation for \$149,031. The City also received limited Mixed Beverage Tax. Actual sales tax collections received from the Comptroller is provided below in the Sales Tax Update.
 - c. Franchise Taxes through December are \$21,409, lower than last year by \$32,243.05 due to timing of estimated electric (\$30K) and telecommunication (\$4K) taxes.
 - d. FEMA has reimbursed the City \$43,288 and of that total \$16,018 is for the Airport taxiway repair and \$27,270 is for storm preparedness.
3. Total Expenditures are \$1,621,193, 22.3% of budget. Operational Expenditures total the same at 22.6% of the budget.
4. Several divisions are currently trending higher in expenditures (over 25%) due to the following:
 - a. Council division expenditures at \$9,286 or 25.8% due to TML travel. Division expenditures are projected to remain within budget allocation and have improved from the last report.
 - b. Civic and Community division expenditures at \$ 59,035 or 25.3% due to seasonal event programming cost. Division expenditures are projected to remain within budget allocation.
 - c. Information Technology at \$126,667 or 33.3% due to the purchase annual software licenses. Division expenditures are projected to remain within budget allocation.
 - d. Cemetery/Parks at \$157,658 or 33.3% due to capital park equipment expense, playground equipment. Capital expense requires a carryover as this project was allocated in FY18. There is additional funding for playground equipment planned in FY19 as well.

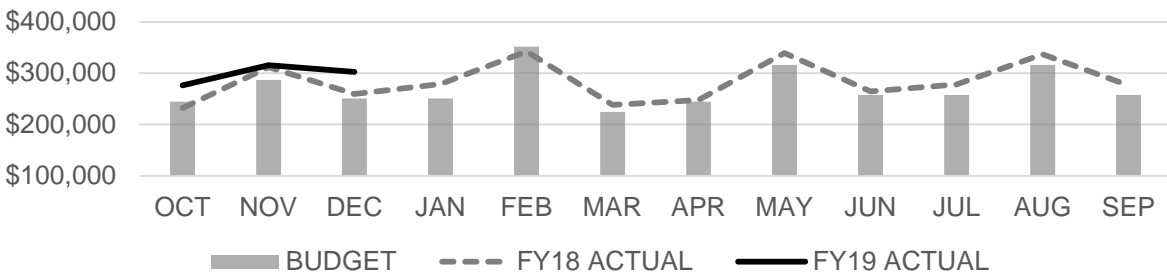
- e. Sports Park at \$74,699 or 287.9% due to \$70,975 in capital, restroom facility. Capital expense requires a carryover as this project was allocated in FY18.
- 5. Revenues are over expenditures by \$26,909 due to increases in sales tax collections. Based on original projections of revenue forecasting, the city plans to use a portion of fund balance.
- 6. Operating cash and investments is nearly \$5.2M.
- 7. Ending fund balance is improved to a projected \$5.8M and funds over operating requirement at 9/30/19 are projected at \$4.1M, as forecasts are prior to the inclusion of scheduled carryovers.

SALES TAX UPDATE

The Texas Comptroller's Office posted the results in December. The results are dependent upon the timeliness and accuracy of sales tax payers' returns. This payment from the State represents taxes collected on sales that occurred primarily in the month of October. In this analysis, you will see Cleveland's sales tax collection compared to last year and the impact on the current year's budget.

Year to Date, the City has collected \$984,187, 27.5% of the adopted budget of \$3,256,935. December collections are \$42,784 or 16.5% over last December and the actual through December (YTD) improved by \$90,702 or 11.3% in collections over last year. For the month, December is \$51,708 or 20.6% higher than budget trend and YTD collections are \$112,523 or 14.4% above budget expectations mainly due to the higher than expected collections for all three months. Staff will continue to monitor collections for the remaining 9 months.

	FY2018 ACTUAL	ADOPTED BUDGET	FY2019 ACTUAL
DECEMBER	\$259,708	\$250,784	\$302,492
YEAR-TO-DATE	\$803,486	\$781,664	\$894,187
	FY2019 YTD VARIANCE		
OVER/(UNDER) PRIOR YTD ACTUAL:			
DECEMBER		\$42,784	16.5% ▲
YTD		\$90,702	11.3% ▲
OVER/(UNDER) YTD ADOPTED BUDGET:			
DECEMBER		\$51,708	20.6% ▲
YTD		\$112,523	14.4% ▲
PERCENT OF ADOPTED BUDGET:		27.5%	



In addendum to the December report, The Comptroller posted the latest results in January and YTD the City is reporting \$1,229,142.97, 37.7% of the adopted budget. December collections are \$56,134 or 20.1% over last January and (YTD) improves to \$146,836 or 13.6%. The month variance is provided below and is to be included in next month's financial report.

	<u>\$ Month</u>	<u>\$ Variance</u>	<u>% Variance</u>
FY19 Jan Report (Nov. Collections)	\$334,956		
FY18 Jan Report (Nov Collections)	\$278,822	\$56,134	20.1%

Debt Service Fund

	<u>Prior YTD</u>	<u>Budget</u>	<u>Month</u>	<u>YTD</u>
Total Revenues	\$51,580	\$992,419	\$89,950	\$93,825
Total Expenditures	\$0	\$992,419	\$0	\$750
Over/(Under)	\$51,580	\$0	\$89,950	\$93,075

8. The adopted tax levy is \$2,940,551 at a 94.65% collection rate. The interest and sinking portion provides the projected \$815,078 in current property tax with total Debt Service property tax, current as well as delinquent, at \$872,078. Debt service revenues include \$2,624 in interest income and \$117,717 in transfers for total revenues at \$992,419.
 - a. Total revenues are \$ 256,105.10, 25.8% of budget.
 - b. Total property tax collections are \$ 254,933 or 29.3% of budget, greater than last year by \$10,706.
 - c. The fund is scheduled in include a transfer of \$117,717 from other funds designated to support debt due to the use of original proceeds.
9. Expenditures are \$750, <1% of budget due to fiscal agent fees.
10. Revenues are over than expenditures by \$93,075, due to the timing of bond payments.
11. Ending fund balance is improved slightly to a projected \$595,066 and funds over operating requirement at 9/30/19 are projected at \$346,961.

Water/Sewer Fund

	<u>Prior YTD</u>	<u>Budget</u>	<u>Month</u>	<u>YTD</u>
Total Revenues	\$831,314	\$3,619,010	\$269,683	\$840,151
Total Expenses	\$409,379	\$3,619,010	\$133,127	\$499,940
Over/(Under)	\$421,935	\$0	\$136,556	\$340,211

12. Water & Sewer total revenues are \$840,151 or 25.7% budget. Operational revenues total the same at 23.2% of the budget.
13. Water revenue charges at \$366,037 and sewer revenue charges at \$295,096; combined are on target with budget.
14. Other Revenue Service Charges are \$45,980 or 50.2% due to insurance proceeds.
15. Operating cash and investments is \$1.2M with additional cash transferred to Capital in FY17.

16. Total Expenses are \$499,940, at 13.8% of budget. Excluding bonds and transfers, actual operations are at 23.4%.
17. Preliminary Department year-end highlights/concerns are as follows:
 - a) The Water Production Division at \$ 212,489 or 26.5% of budget due to Materials and equipment. Division expenditures are \$12,000 over target and spending will need to be curtailed to meet expectation. This is an actual improvement since the last report.
 - b) The Sanitation Division at \$39,405 or 18.3% due to collection expense and the timing of scheduled payments. Division expenditures are projected to remain within budget allocation or over by the correlating pass-through on revenue collection.
18. Revenues over expenses by \$340,211 due to the timing of scheduled transfers and the annual debt obligations. The budget is balanced for FY19.

Hotel Occupancy Fund

	Prior YTD	Budget	Month	YTD
Total Revenues	\$80,577	\$228,000	\$27,081	\$71,368
Total Expenditures	\$71,184	\$390,664	\$7,825	\$44,616
Over/(Under)	\$9,392	(\$162,664)	\$19,256	\$26,752

19. Revenues are \$71,368, 31.5% of the budget with hotel occupancy tax collection at \$ 70,352 or 31.5%.
20. Current cash and investments is \$539K.
21. Convention & Visitors Bureau Division is \$44,577, 12.9% of budget. Total expenditures are currently \$44,616, at 11.4%.
22. Total YTD, revenues are higher than expenditures by \$26,752. The budget includes a \$163K use of retain cash to replace the existing Civic Center audio/visual system, as well as several improvements to Stancil Park.
23. Ending fund balance is improved slightly from \$356,268 to a projected \$360,368 and funds over operating requirement at 9/30/19 are projected at \$262,702. There are no anticipated carryovers for this fund.

Economic Development Corporation Fund

	Prior YTD	Budget	Month	YTD
Total Revenues	\$135,606	\$556,010	\$51,678	\$151,648
Total Expenses	\$65,856	\$631,010	\$35,923	\$69,609
Over/(Under)	\$69,750	(\$75,000)	\$15,755	\$82,039

24. Total revenues are \$151,648 or 27.3% of the total budgeted. Operational revenue at same as total.
25. Total expenses are \$69,609 or 11.0% of amended budget. Operational expenses at \$56,432 or 17.0%.
26. Revenue is over expenses by \$82,039 with budgeted expectation actually using retained and expenses of \$75,000 for improvements to downtown.

27. Total cash and investments total nearly at \$1.3M, of which \$980K is considered operating and available.
28. Total sales tax YTD is \$149,031, 27.5% of the annual adopted and is \$15,117 or 11.3% higher than last year.
29. Expenses include Professional Services of \$20,007 or 39.9% of budget due to legal and annual audit fees.
30. The programmed transfer of \$40,000 is the second year annual reimbursement to the City's General Fund which is supporting full repayment of the TDA grant.
31. Ending cash balance is improved from the budgeted projection of \$939,198 to \$1,090,207 and cash over operating requirement at 9/30/19 are projected at \$675,220.

FOR MORE INFORMATION: This summary report is based on detailed information generated by the City's Administration. If you have any questions or would like additional information on this report, please contact city management at 281-592-2667.

CITY OF CLEVELAND, TEXAS

GENERAL FUND

BALANCE SHEET

FOR THE MONTH ENDED DECEMBER 31, 2018

ASSETS

CASH-PETTY	1,510
CASH- GENERAL FUND OPERATING	298,203
CASH-LIBRARY MEMORIAL	18,808
CASH-HEALTH BENEFITS ACCT	7,006
TEXPOOL	375
GF MMA - PROSPERITY BANK	3,816,270
PAYROLL CLEARING	234,804
CASH - MUNICIPAL COURT	11,799
ACCRUED REVENUE	7,417
CASH-TAX ACCOUNT	1,069,062
PROPERTY TAXES RECEIVABLE	470,601
ALLOW. FOR UNCOLLECTIBLE TAXES	(28,000)
DUE FROM STATE COMPTROLLER	591,695
RETURNED CHECKS	63
OUTSTANDING CREDIT CARD	107
DUE FROM WATER/SEWER	19,623
DUE FROM HOTEL/MOTEL FUND	1,008
DUE FROM FUND 701	18,551
TOTAL ASSETS	<u>6,538,904</u>

LIABILITIES

RESERVE FOR ENCUMBRANCES	3,139
SALARY PAYABLE	55,697
COURT FEES PAYABLE	30,596
COURT BONDS PAYABLE	982
TECHNOLOGY FUND	1,352
SECURITY FEE	1,362
TIME PMT.LOCAL EFF	511
CISD 50% FAILURE TO ATTEND	125
REFUNDABLE DEPOSIT-CIVIC CTR	(445)
INSURANCE WITHHELD	(524)
AFLAC/PPD LEGAL WITHHELD	532
RETIREMENT WITHHELD	31,019
DEFERRED COMPENSATION	(100)
DUE TO DEBT SERVICE	20,851
DUE TO MC TECHNOLOGY	2,800
DUE TO MC SECURITY	21,439
DEFERRED REVENUE PROPERTY TAX	442,601
TOTAL LIABILITIES	<u>611,936</u>

EQUITY

FUND BALANCE	5,746,671
AIRPORT IMPROVE. GRANT MATCH	114,900
COMMITTED OIL/GAS ROYALTIES	38,488
TOTAL BEGINNING EQUITY	<u>5,900,059</u>
TOTAL REVENUE	1,648,103
TOTAL EXPENSES	(1,621,193)
TOTAL SURPLUS/(DEFICIT)	<u>26,909</u>
TOTAL EQUITY & SURPLUS/(DEFICIT)	5,926,968
TOTAL LIABILITIES, EQUITY & SURPLUS/DEFICIT	<u>6,538,904</u>

CITY OF CLEVELAND, TEXAS

GENERAL FUND
STATEMENT OF REVENUES & EXPENDITURES
FOR THE MONTH ENDED DECEMBER 31, 2018

	PRIOR YEAR YEAR TO DATE	CURRENT BUDGET	MONTHLY ACTUAL	YEAR TO DATE ACTUAL	% BUDGET
REVENUES					
PROPERTY TAXES	562,419	2,138,628	390,931	615,165	28.8%
SALES TAXES	677,530	2,742,358	252,076	745,236	27.2%
FRANCHISE TAXES	53,652	480,600	6,393	21,409	4.5%
OTHER TAXES	0	113,192	4,167	4,167	3.7%
LICENSES & PERMITS	39,960	210,500	13,026	35,038	16.6%
USE FEES	42,554	175,750	14,445	41,063	23.4%
COURT REVENUE	75,241	334,630	23,706	80,057	23.9%
POLICE REVENUE	1,307	2,800	0	211	7.5%
OTHER REVENUE	221,342	235,694	12,986	53,977	22.9%
INTEREST	11,695	57,050	8,127	23,338	40.9%
FIRE & EMERGENCY SERVICES	23,703	124,000	8,932	24,197	19.5%
TOTAL OPERATING	1,709,404	6,615,202	734,790	1,643,858	24.8%
GRANTS	1,420	98,160	0	4,245	4.3%
NON-OPERATING	0	465,000	0	0	0.0%
TOTAL REVENUES	1,710,823	7,178,362	734,790	1,648,103	23.0%
EXPENDITURES					
CITY COUNCIL	7,357	35,950	1,711	9,286	25.8%
ADMINISTRATION	200,546	962,908	77,998	221,644	23.0%
CIVIC/COMMUNITY	50,597	233,206	19,643	59,035	25.3%
COURT	44,879	289,701	17,241	51,363	17.7%
TECHNOLOGY	111,775	380,281	37,851	126,667	33.3%
POLICE	486,689	2,533,621	167,505	499,371	19.7%
ANIMAL CONTROL	11,453	60,149	3,617	12,262	20.4%
DEVELOPMENT SERVICES	73,401	253,833	17,330	50,839	20.0%
STREET DEPARTMENT	82,208	508,556	25,995	84,439	16.6%
AIRPORT DEPARTMENT	13,957	65,000	2,884	8,988	13.8%
GARAGE DEPARTMENT	1,247	132,300	2,490	3,598	2.7%
LIBRARY DEPARTMENT	86,333	391,423	28,476	90,296	23.1%
CEMETERY/PARKS	76,409	473,275	42,829	157,658	33.3%
SPORTS PARK	21	25,950	72,207	74,699	287.9%
FIRE DEPARTMENT	135,915	785,166	54,258	168,741	21.5%
EMERGENCY MANAGEMENT	2,308	30,067	769	2,308	7.7%
TOTAL OPERATING	1,385,092	7,161,386	572,806	1,621,193	22.6%
GRANT PROGRAM	0	114,700	0	0	
TOTAL EXPENDITURES	1,385,092	7,276,086	572,806	1,621,193	22.3%
REVENUE OVER/(UNDER) EXPENDITURES	325,731	(97,724)	161,985	26,909	
BEGINNING FUND BALANCE		5,900,059		5,900,059	
ENDING FUND BALANCE		\$5,802,335		\$5,926,968	
Total Retained (%)		80%		81%	
25% Operating Requirement		1,819,022		1,819,022	
Funds over Operating Requirement		4,081,037		4,107,947	

CITY OF CLEVELAND, TEXAS

DEBT SERVICE FUND

BALANCE SHEET

FOR THE MONTH ENDED DECEMBER 31, 2018

ASSETS

OPERATING CASH	829,552
TAX NOTES 2015	19
PROPERTY TAXES RECEIVABLE	220,438
ALLOW. FOR UNCOLLECTIBLE TAXES	(13,000)
DUE FROM GENERAL FUND	20,851
TOTAL ASSETS	<u>1,057,859</u>

LIABILITIES

DEFERRED REVENUE	<u>207,438</u>
TOTAL LIABILITIES	207,438

EQUITY

FUND BALANCE	<u>595,066</u>
TOTAL BEGINNING EQUITY	595,066
TOTAL REVENUE	256,105
TOTAL EXPENSES	<u>(750)</u>
TOTAL SURPLUS/(DEFICIT)	255,355
TOTAL EQUITY & SURPLUS/(DEFICIT)	850,421

TOTAL LIABILITIES, EQUITY & SURPLUS/DEFICIT	<u>1,057,859</u>
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CITY OF CLEVELAND, TEXAS

DEBT SERVICE FUND
STATEMENT OF REVENUES & EXPENDITURES
FOR THE MONTH ENDED DECEMBER 31, 2018

	PRIOR YEAR YEAR TO DATE	CURRENT BUDGET	MONTHLY ACTUAL	YEAR TO DATE ACTUAL	% BUDGET
REVENUES					
PROPERTY TAXES	244,227	872,078	161,855	254,933	29.2%
INTEREST	1,151	2,624	425	1,172	44.7%
OPERATING REVENUES	245,378	874,702	162,280	256,105	29.3%
NON-OPERATING	0	117,717	0	0	0.0%
TOTAL REVENUES	245,378	992,419	162,280	256,105	25.8%
EXPENDITURES					
TAX BOND RETIREMENT	0	830,000	0	0	0.0%
TAX BOND INTEREST	0	153,919	0	0	0.0%
FISCAL AGENT FEES	0	8,500	0	750	8.8%
OPERATING EXPENDITURES	0	992,419	0	750	0.1%
NON-OPERATING	0	0	0	0	
TOTAL EXPENDITURES	0	992,419	0	750	0.1%
REVENUE OVER/(UNDER) EXPENDITURES	245,378	0	162,280	255,355	
BEGINNING FUND BALANCE		595,066		585,724	
ENDING FUND BALANCE		\$595,066		\$841,079	
Total Reserve (%)		60%			
Reserve Requirement (25%)		248,105		248,105	
Unrestricted Balance: Excess/(Deficit)		346,961		592,974	

CITY OF CLEVELAND, TEXAS

WATER & SEWER FUND

BALANCE SHEET

FOR THE MONTH ENDED DECEMBER 31, 2018

ASSETS

CASH DRAWER	400
CASH-W&S OPER,	489,341
CASH-TWDB 2011 CONSTRUCTION	57
TEX POOL W&S	703,485
W & S MMA - PROSPERITY BANK	39,885
2012A BOND SERIES	73,684
BOND 2017- WATER	1,948,805
AUDIT ACCRUALS	287,190
ACCOUNTS RECEIVABLE-ACTIVE	330,596
ACCOUNT RECEIVABLE- UTC	15,199
ALLOWANCE FOR DOUBTFUL ACCT	(103,417)
RETURNED CHECKS	383
DUE FROM CREDIT CARD COMPANY	1,210
RESERVE ACCOUNT- DEBT	448,675
TWDB 2011 - ESCROW	73,942
LAND	70,758
LANDFILL	107,863
BUILDINGS	47,997
ACCUM. DEPR.-BUILDINGS	(30,312)
WATER SYSTEM	11,841,356
ACCUM. DEPR.-WATER SYSTEM	(3,688,211)
SEWER SYSTEM	15,466,858
SEWER REPAIRS	373,193
ACCUM. DEPR.-SEWER SYSTEM	(11,141,409)
EQUIPMENT AND FIXTURES	1,628,502
ACCUM. DEPR.-EQUIP. & FIXT.	(953,208)
WELL REHAB #2	297,618
DEFERRED OUTFLOWS-CONTRIBUTIONS	38,446
DEFERRED OUTFLOWS - OTHER PEN	14,348
DEFERRED OUTFLOWS OPEB CONTRI	396
DEFERRED OUTFLOWS-OTHER OPEB	2,097
TOTAL ASSETS	<u>18,385,728</u>

LIABILITIES

ACCOUNTS PAYABLE	3,599
SALARY PAYABLE	15,612
UNAPPLIED CREDITS	7,719
REFUNDS PAYABLE	1,662
REFUNDABLE DEPOSITS	270,987
INSURANCE WITHHELD	121
AFLAC/PPD LEGAL WITHHELD	75
RETIREMENT WITHHELD	9,333
SALES TAX PAYABLE	1,517
ACCRUED EXPENSES-YE ADJ.	31,764
ACCRUED PAYROLL EXPENSE	15,109
DUE TO GENERAL FUND	19,623
ACCRUED INTEREST PAYABLE	10,320
2009 BONDS PAYABLE	360,000
2012 REVENUE BONDS PAYABLE	1,955,000
2011 REVENUE BONDS PAYABLE	1,660,000
PREMIUM ON 2012 ISSUE	69,853
NET PENSION LIABILITY	228,091
DEFERRED INFLOWS-OTHER PENSION	36,792
NET OPEB LIABILITY	36,870
TOTAL LIABILITIES	<u>4,734,048</u>

EQUITY

CONTRIBUTED CAPITAL	1,050,911
RETAINED EARNINGS	12,292,499
PRIOR PERIOD ADJUSTMENT	(31,941)
TOTAL BEGINNING EQUITY	<u>13,311,468</u>
TOTAL REVENUE	840,151
TOTAL EXPENSES	(499,940)
TOTAL SURPLUS/(DEFICIT)	<u>340,211</u>
TOTAL EQUITY & SURPLUS/(DEFICIT)	13,651,680

TOTAL LIABILITIES, EQUITY & SURPLUS/DEFICIT 18,385,728

CITY OF CLEVELAND, TEXAS

WATER & SEWER FUND
STATEMENT OF REVENUES & EXPENSES
FOR THE MONTH ENDED DECEMBER 31, 2018

	PRIOR YEAR YEAR TO DATE	CURRENT BUDGET	MONTHLY ACTUAL	YEAR TO DATE ACTUAL	% BUDGET
REVENUES					
WATER CHARGES	375,581	1,485,250	118,792	366,037	24.6%
SEWER CHARGES	291,263	1,141,075	97,934	295,096	25.9%
WASTE WATER REVENUE-UTC	55,609	165,000	15,199	37,942	23.0%
OTHER SERVICE CHARGES	22,855	91,275	6,964	45,980	50.4%
INTEREST INCOME	10,214	32,131	3,373	9,254	28.8%
WATER FEES	17,203	108,739	6,948	24,110	22.2%
GARBAGE	58,290	245,540	20,473	61,732	25.1%
TOTAL OPERATING	831,016	3,269,010	269,683	840,151	25.7%
NON-OPERATING	299	350,000	0	0	
TOTAL REVENUE	831,314	3,619,010	269,683	840,151	23.2%
EXPENSES					
WATER ADMINISTRATION	74,540	375,751	21,767	76,735	20.4%
WATER PRODUCTION	161,633	801,783	61,585	212,489	26.5%
SEWER DEPARTMENT	144,235	739,766	49,775	171,311	23.2%
SANITATION DEPARTMENT	28,972	215,270	0	39,405	18.3%
TOTAL OPERATING	409,379	2,132,570	133,127	499,940	23.4%
FINANCIAL OBLIGATIONS	0	1,486,440	0	0	0.0%
TOTAL EXPENSES	409,379	3,619,010	133,127	499,940	13.8%
REVENUE OVER/(UNDER) EXPENDITURES	421,935	0	136,556	340,211	
Fund Balance - Beginning		13,311,468		14,139,018	
Cash Balance - Beginning*		1,052,934		1,052,934	
Fund Balance - Ending		\$13,311,468		\$14,479,230	
Cash Balance - Ending		\$1,052,934		\$1,393,145	
Reserve Requirement (25%)		729,753		729,753	
Cash (\$) over Operating Requirement:		323,181		663,393	

*Beginning cash balance excludes cash dedicated for equipment replacement (Fund 701).

CITY OF CLEVELAND, TEXAS
CAPITAL EQUIPMENT FUND
BALANCE SHEET
FOR THE MONTH ENDED DECEMBER 31, 2018

ASSETS

CASH	165,959
TOTAL ASSETS	<u>165,959</u>

LIABILITIES

ENCUMBRANCE ACCOUNT	144,852
RESERVE FOR ENC. ACCOUNT	(144,852)
NOTE PAYABLE	11,207
DUE TO GF	18,552
TOTAL LIABILITIES	<u>29,759</u>

EQUITY

RETAINED EARNINGS	173,664
TOTAL BEGINNING EQUITY	<u>173,664</u>
TOTAL REVENUE	30,239
TOTAL EXPENSES	(67,703)
TOTAL SURPLUS/(DEFICIT)	<u>(37,464)</u>
TOTAL EQUITY & SURPLUS/(DEFICIT)	136,200
TOTAL LIABILITIES, EQUITY & SURPLUS/DEFICIT	<u>165,959</u>

CITY OF CLEVELAND, TEXAS
HOTEL / MOTEL FUND
BALANCE SHEET
FOR THE MONTH ENDED DECEMBER 31, 2018

<u>ASSETS</u>	
OPERATING CASH	539,021
PETTY CASH	200
ACCOUNTS RECEIVABLE - HOTELS	17,686
TOTAL ASSETS	<u>\$ 556,907</u>
<u>LIABILITIES</u>	
ACCRUED ACCOUNTS PAYABLE	3,800
FICA PAYABLE	(0)
INSURANCE WITHHELD	34
AFLAC/PPD LEGAL	28
MISCELLANEOUS WITHHOLD	8
RETIREMENT WITHHELD	850
WAGES PAYABLE	1,394
DUE TO GENERAL FUND	1,008
TOTAL LIABILITIES	<u>7,123</u>
<u>EQUITY</u>	
FUND BALANCE	523,032
TOTAL BEGINNING EQUITY	<u>523,032</u>
TOTAL REVENUE	71,368
TOTAL EXPENSES	(44,616)
TOTAL SURPLUS/(DEFICIT)	<u>26,752</u>
TOTAL EQUITY & SURPLUS/(DEFICIT)	549,784
TOTAL LIABILITIES, EQUITY & SURPLUS/DEFICIT	<u>\$ 556,907</u>

CITY OF CLEVELAND, TEXAS

HOTEL OCCUPANCY TAX FUND
 STATEMENT OF REVENUES & EXPENDITURES
 FOR THE MONTH ENDED DECEMBER 31, 2018

	PRIOR YEAR YEAR TO DATE	CURRENT BUDGET	MONTHLY ACTUAL	YEAR TO DATE ACTUAL	% BUDGET
REVENUES					
HOTEL/MOTEL REVENUE	79,563	223,500	26,741	70,352	31.5%
INTEREST	1,014	4,500	340	1,016	22.6%
TOTAL REVENUES	80,577	228,000	27,081	71,368	31.3%
EXPENDITURES					
HOTEL / MOTEL	27	45,500	13	39	0.1%
CONVENTION & VISITORS BUREAU	71,158	345,164	7,812	44,577	12.9%
TOTAL EXPENDITURES	71,184	390,664	7,825	44,616	11.4%
REVENUE OVER/(UNDER) EXPENDITURES	9,392	(162,664)	19,256	26,752	
BEGINNING FUND BALANCE		523,032		523,032	
ENDING FUND BALANCE		360,368		549,784	
<i>Total Retained (%)</i>		92%		141%	
<i>90 day Operating Requirement</i>		97,666		97,666	
<i>Funds over Operating Requirement</i>		262,702		452,118	

CLEVELAND ECONOMIC DEVELOPMENT CORPORATION

EDC FUND

BALANCE SHEET

FOR THE MONTH ENDED DECEMBER 31, 2018

ASSETS

OPERATING CASH	630,505
MMA-PROSPERITY	46,434
SPORTS & RECREATIONAL FACILITY	1,050
RESERVE-PROSPERITY	273,967
TEXPOOL	303,214
CIP WATER FACILITY	90,592
LAND ACQ AIRPT IND PARK SOUTH	387,099
LAND ACQ AIRPT IND PARK NORTH	264,324
LAND ACQ FM 1010 IND PARK	117,675
LAND ACQ - REC PARK HWY 321	180,853
TOTAL ASSETS	<u><u>\$2,295,713</u></u>

LIABILITIES

N/P FB&T-LAND	59,582
DUE TO PRIMARY GOVERNMENT	<u>366,105</u>
TOTAL LIABILITIES	425,687

EQUITY

FUND BALANCE	<u>1,787,987</u>
TOTAL BEGINNING EQUITY	1,787,987
TOTAL REVENUE	151,648
TOTAL EXPENSES	<u>(69,609)</u>
TOTAL SURPLUS/(DEFICIT)	82,039
TOTAL EQUITY & SURPLUS/(DEFICIT)	1,870,026
TOTAL LIABILITIES, EQUITY & SURPLUS/DEFICIT	<u><u>\$2,295,713</u></u>

CLEVELAND ECONOMIC DEVELOPMENT CORPORATION

STATEMENT OF REVENUES & EXPENDITURES
FOR THE MONTH ENDED DECEMBER 31, 2018

	PRIOR YTD	CURRENT BUDGET	MONTHLY ACTUAL	YTD ACTUAL	% BUDGET
REVENUES					
Sales Taxes	133,914	542,822	50,415	149,031	27.5%
Other Income	0	88	0	0	0.0%
Interest Revenue	2,692	9,600	1,263	3,487	36.3%
Sports Park	(1,000)	3,500	0	(870)	-24.9%
Operating Revenues	\$135,606	\$556,010	\$51,678	\$151,648	27.3%
Sale of Assets	0	0	0	0	
Non-Operating Revenues	0	0	0	0	
Total Revenues	\$135,606	\$556,010	\$51,678	\$151,648	27.3%
Professional Services	37,000	50,200	11,959	20,007	39.9%
Property Services	13,664	80,000	10,512	23,498	29.4%
Other Services	1,353	21,800	1,052	4,400	20.2%
Supplies	0	500	0	0	0.0%
Infrastructure	661	135,200	342	862	0.6%
Community/Incentives	0	45,000	7,666	7,666	17.0%
Total Operating Expenses	\$52,679	\$332,700	\$31,531	\$56,432	17.0%
Transfer Out	0	40,000	0	0	0.0%
Financial Obligations	13,177	258,310	4,392	13,177	5.1%
Total Non-Operating Expenses	13,177	298,310	4,392	13,177	4.4%
Total Expenses	\$65,856	\$631,010	\$35,923	\$69,609	11.0%
<i>Revenues Over Expenses (Total)</i>	<i>69,750</i>	<i>(75,000)</i>	<i>15,755</i>	<i>82,039</i>	
Net Position - Beginning		1,787,987		0	
Cash Balance - Beginning		1,165,207		1,165,207	
Net Position - Ending		\$1,712,987		\$82,039	
Cash Balance - Ending		\$1,090,207		\$1,247,246	
Total Retained Cash (%)		173%			
Reserve Requirement (25%)		157,753		212,849	
Additional Coverage: Annual Debt		257,234		257,234	
Cash (\$) over Operating Requirement:		675,220		777,163	